



Hewlett Packard
Enterprise

Manoj Suvarna

Business Leader – Hybrid IT (N. America)

Hewlett Packard Enterprise



Manoj Suvarna is a product leader for the High Performance Computing (HPC) & Artificial Intelligence (AI) portfolio within Hybrid IT in N. America. In this role, his responsibilities span across product P&L, competitive positioning, marketing, sales & channels enablement and go-to-market activities.

Previously, Manoj was Director Product Management for the Big Data portfolio and part of the Global Business Unit and Region. Under Manoj's leadership, HPE established an early footprint with data management solutions including SAP HANA, Microsoft APS and Vertica Analytics platform emerging as the leading vendor for in-memory platforms in the industry. Manoj was instrumental in significant revenue and share growth for HPE in the SAP HANA market.

With over 20 years of experience in the tech industry, Manoj has held positions in portfolio management, product marketing, market research and business strategy across software, servers, storage and commercial notebooks.

Manoj has an MBA in International Marketing from University of Memphis, TN and a BE in Production Engineering from University of Bombay, India. He recently completed an Executive Certificate Course on "Business Implications of Artificial Intelligence" at MIT and is a member of the CompTIA AI Advisory Council. Manoj is based in Houston, TX.