

MEMBER BENEFITS

CompTIA Solution Provider Membership

CompTIA is the global nonprofit information technology (IT) trade association advancing the interests of IT professionals. After the merger with the TCA (Technology Channels Association), CompTIA has over 500 members in the UK and more than 2500 globally. The association educates the IT channel, certifies the IT workforce, advocates on behalf of the industry, and gives back through philanthropy. By joining CompTIA, you receive full support from a powerful IT trade association whose main objective is to help IT industry businesses like yours succeed. The association strives to provide members with valuable tools and benefits that help your business run more effectively and efficiently. CompTIA membership is corporate-wide, allowing your entire organisation to take advantage of all the benefits.

EDUCATION	Channel Education <ul style="list-style-type: none"> Unlimited access to CompTIA's portfolio of printed and downloadable educational resources and tools
	Events <ul style="list-style-type: none"> Unlimited free registrations for CompTIA UK Channel Community Meetings Participation at the CompTIA EMEA Member Conference Free registrations for the CompTIA webinar series
	Research <ul style="list-style-type: none"> Unlimited access to a minimum of 15 new research studies annually Unlimited access to archived research studies Ability to reference research in business plans, reports, presentations, and collateral
GLOBAL CERTIFICATIONS AND CREDENTIALS	<ul style="list-style-type: none"> 80% discount on first certification voucher purchase based on list price featured on the CompTIA EMEA Market Place 15% discount on additional certification voucher purchases Discounts on all business credential vouchers: Authorized Service Center, CompTIA MSP Partners Trustmark, CompTIA Security Trustmark, and CompTIA Confidence Delivered Program (Formally TCA Confidence Assured)
ADVOCACY	<ul style="list-style-type: none"> Participation in CompTIA Public Advocacy initiatives. Ongoing issues include cybersecurity, green IT, workforce development and economic issues We bring the power of small- and medium-sized IT businesses together as a united voice
PHILANTHROPY	<ul style="list-style-type: none"> Involvement in CompTIA philanthropic efforts at www.creatingitfutures.org
COMMUNITIES	<ul style="list-style-type: none"> Participate as a thought leader in CompTIA Communities including the UK Channel Community Full access to the CompTIA online community
MEMBER RESOURCES	<ul style="list-style-type: none"> Unlimited access to the CompTIA Member Resource Center Unlimited advertisements in the CompTIA Connect5 Newsletter—over 35K subscribers! Free customisable legal and human resources templates Listing in the CompTIA Member Directory on the Member Resource Center Live CompTIA Welcome Webinar Dedicated Member Services Team Discounts on professional business products and services Logo listed on the CompTIA Member web page—Coming in 2011

MEMBERSHIP PRICING	
Payment Plans	VAR Memberships
	U.K.
Monthly payment plan	\$20
Annual payment plan	\$250 USD

**JOIN TODAY
ONLY \$20 (USD)
PER MONTH!**

www.comptia.org/uk

MEMBER BENEFITS

Channel Education

CompTIA provides a number of channel education training and support tools/materials to help solution providers succeed. This vendor-neutral content covers a variety of vertical markets and segments, as well as foundational business topics. Channel education includes unlimited access to a portfolio of printed materials and templates as well as online educational events.

CompTIA Networking and Events

CompTIA events and meetings bring the IT community together for networking and discussions about the latest trends in technology and business. Members may attend national conferences, executive forums, regional events, and virtual meetings—receiving free registrations or significant member discounts. Annual events include:

- **CompTIA EMEA Member Conference** – the UK’s annual flagship gathering of more than 400 industry executives
- **CompTIA Breakaway**—premier IT channel event
- **CompTIA Webinars**—Free online sessions with vendor-neutral educational topics



CompTIA Research

CompTIA has an extensive market research program. Every year, at least 15 new research studies provide members with timely, relevant data and assessments that can be immediately incorporated into business and marketing plans, education, and sales strategies. CompTIA members are encouraged to participate directly in the research process by providing guidance on topics and assisting in the design and formulation of the studies. CompTIA members enjoy full access to all current and archived reports, presentations, and white papers. Recent research topics include:

- Business and economics
- Channel intelligence
- Cloud/SaaS
- Emerging technologies
- Green IT
- Healthcare IT
- IT security
- IT workforce
- Managed IT services
- SMB trends

Global Certifications and Credentials

Earning a certification proves that individuals not only have the right skills, but also dedication to their IT careers. For IT professionals, this endorsement can lead to increased job security, additional career opportunities, and more credibility in the workplace. For businesses, hiring certified workers means higher customer satisfaction, increased productivity, and lower employee turnover.

A CompTIA credential demonstrates that a business adheres to the industry’s best practices in the fields of PC repair, IT security, customer service, and network and server support. Earning a business credential shows potential customers that these businesses have the dedication, knowledge, and resources to perform quality service. CompTIA members receive up to 80 percent off globally recognised vendor-neutral certification vouchers and up to 15 percent off business-level credentials including:



Advocacy

Bringing the power of small- and medium-sized IT businesses together as a united voice.

Philanthropy

The Creating Futures programme enables people to improve their lives through employment in the IT industry, helping at-risk individuals and populations underrepresented in IT prepare for, secure and be successful in IT careers. CompTIA members play an integral part by providing donations, mentoring and promote the foundation’s mission throughout their network.

CompTIA Communities

CompTIA communities are the foundation of the association’s membership initiatives, programs, education, and research. These member-driven groups consisting of solution providers, vendors, distributors and thought leaders, offer members the opportunity to lead initiatives and collaborate with peers to advance a specific area of interest within the IT industry. CompTIA communities include:



Member Resources

The CompTIA Member Resource Center provides unlimited access to business tools and resources to help members run their businesses more efficiently. Log on 24/7 and stay up to date on current trends, best practices, and employee training. Available resources include:

- Legal resources hub, including NDA and SLA templates
- Human resources hub, including an interactive employee handbook, new hire templates, and educational articles
- Unlimited access to the CompTIA Educational Videos on Demand series covering managed IT services, IT security, IT services and support, cloud/SaaS, unified communications and managed print services
- Sales and marketing resources
- Accounting and financial resources
- Corelytics™ Financial Dashboard
- Advertisements in the CompTIA Connect5 Newsletter
- Resource partners providing business strategy advice
- Listing in the CompTIA Member Directory
- Discounts for business services, shipping, office products, travel, insurance, and more



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