



The **CompTIA MSP Partners Community** focuses on best practices, business fundamental education and resources for managed IT services, including related technology segments. The MSP Partners Community provides networking opportunities among industry leaders, develops managed IT services-specific education programs, and creates member-driven initiatives. The primary goal of this community is to create industry standards and resources for managed services growth.

Members of this group include executives of managed IT service-related companies. This includes CEOs, owners, presidents or other C-level executives of small to mid-size organizations, and VPs or directors (with a services responsibility) of larger companies.

#### **Current Member-Driven Initiatives:**

- Define appropriate managed services market segmentations and core competencies, processes, and best practices within each section
- Continue to develop and refine foundational educational tracks for MSPs
- Create a dedicated managed services resource center for templates, tools, and lists (e.g. service level agreements, formats for pricing)
- Develop and promote the MSP Partners Trustmark
- Create an online collaborative community for MSPs
- Explore options for MSP accreditations
- Develop marketing collateral for managed services end users
- Create MSP Benchmarks

#### **Upcoming Community Events**

The **MSP Partners Community** meets on a quarterly basis via web conference or in-person at live events to foster initiative development and community outreach. The group will also meet face-to-face during the CompTIA Annual Member Meeting, at Breakaway and again in the fall time frame; with networking opportunities and workshop sessions added to the agenda. These meetings will focus on certification, training, education, community recruitment and survey initiatives. The group will also hold working sessions on a variety of related topics.

If you are interested in attending the meeting or joining the CompTIA MSP Partners Community, please contact Corey Simpson at [csimpson@comptia.org](mailto:csimpson@comptia.org).